

**JANANI**

**RESEARCH FINDINGS ON TITLI CENTER IN  
BIHAR AND JHARKHAND**

**Client: Janani – DKT International**

**Sector: Family Planning and Rural Health**

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## SECTION 1 – BACKGROUND

- **Janani's programme in Bihar and its implementation**

The program was primarily established in the field of family planning in Bihar, with a prime objective of supplementing the efforts of the government. The project also has under its gamut, issues concerning reproductive health. Janani has established a unique model that uses alternative channels of service delivery in low-resource settings.

This initiative has been under implementation since 1996 and restricted to the state of Bihar only. The program has now been further extended to other two largest and populous state of India- Uttar Pradesh and Madhya Pradesh.

The program aims to:

- a. Make available the entire range of family planning services- clinical & non-clinical; and reproductive health, with most optimum levels of cost efficiency to the people, especially, the poor and the most vulnerable.
- b. By inducing partnership between the private and public sectors so that the large and under utilized expertise in the public sector can be used on a private sector platform.

There are three distinct and mutually reinforcing channels of service delivery. They are:

- Network of shops that stock and sell condoms and oral contraceptives
- Titli Centres – a franchisee network of rural providers without any medical degree that offers non-clinical methods and counselling to the village community
- Surya Clinics – a franchisee network of qualified providers that provide clinical services.

The whole process is supported by a package of IEC campaign to create awareness among people and further to promote the brands of Janani.



### **The Surya Clinics:**

This is a network of qualified private medical practitioners with qualification of at least MBBS. In case of Surya clinic one doctor per Surya clinic is provided three days training in performing safe abortion using MVA kit at Janani's Surya clinic at Patna.

Surya Clinic provides:

- a. Family planning related clinical services
- b. Abortions
- c. Referral Services

### **Titli Centres:**

Janani has also been networking Rural Health Practitioners (RHP) as service providers. These counsel about family planning methods and also detect, diagnose, treat and refer STD/RTI cases for specialized medical treatment at Surya Clinics. They are therefore the feeders into Surya Clinic.

To enhance the accessibility of the services to the women, RMP's wife is also trained in identifying the symptoms of RTI/STD and to counsel and motivate women to use family planning methods.

Since January 1999, Janani has introduced a registration fee of Rs. 500/-which needs to be renewed every year. This registration fee is intended to serve as an indicator of the RMPs involvement and interest in the program and also to create a stake in the program.

*And Today, the Key Challenges faced by Titli Centers are ....*

The RHPs and WHPs are critical as referral providers to Surya Clinic as well as the grassroots counsel providers. They are also a clear source of volumes for the non-clinical contraceptives.

Janani is investing resources in both:

- a. Training – A protocol is provided which is expected to serve as reference
- b. Providing IEC materials – These are provided free of charge



*And Hence, A research intervention was required to establish:*

- a. Relevance of the protocol- is it being used after training is over? Ease of use etc. ?
- b. Relevance & Utility of the IEC material?
- c. Willingness to buy the IEC material of provided at a price –which ones?



## Section 1.1 And The Research Objective for Titli Centers was :-

### 1. Utility of the Protocol and IEC material:

- Utility of the Protocol as a reference material - in what context , what kind of info sought , how much did it help in that context
- Utility of the free IEC material
- Willingness to pay for the currently free IEC material
- Usage of Protocol – Frequency of usage , Why not more – context specific or Protocol specific , Ease of understanding , Ease of reference ~ organisation of information , presentation of information , Any other reference used



### 2. Information on the RHP's :

- What has the impact of Janani been on them? Why did they join Janani? What are their qualifications?
- What is the status of their income, after becoming a part of the Janani Network?
- Do their wives help them in imparting Health Services in the village?
- In which ways can Janani help them more?



## SECTION 2 – RESEARCH METHODOLOGY

- **Centres** : State of Bihar and Jharkhand
- **Districts Covered** : In all 39 Districts were covered across Bihar and Jharkhand , which are as follows:

District covered in Bihar		District covered in Jharkhand	
Araria	Katihar	Garhwa	Lohardagga
Aurangabad	Kishanganj	Giridih	Pakur
Banka	Madhepura	Gumla	Ranchi
Begusarai	Munger	Hazaribagh	Sahebganj
Bhagalpur	Muzaffarpur	Koderma	Seraikela
Bhojpur	Nalanda	Latehar	W. Singhbhum
Gaya	Nawada	Bokaro	
Jamui	Purnia	Deoghar	
Siwan	Rohtas	Dhanbad	
Vaishali	Saran	Dumka	
W. Champaran	Sitamarhi	E.Singhbhum	
Total = 22 Districts in Bihar		Total = 17 Districts in Jharkhand	

- **Villages Covered** : In all 550 villages were covered across the above mentioned Districts in Bihar and Jharkhand for the Titli Centre Survey

- **Selection of the TC :**

1. A random selection of Districts across Bihar and Jharkhand was done
2. Client list of existing Titli Center's across the districts of Bihar and Jharkhand was the sampling frame.
3. A random selection of Villages in each district was carried out, which in total yielded 550 villages.

In total, 13 Titli Centres were interviewed for the survey, in each district. And in every village , 1 Titli Center was interviewed.

4. A WHP and a RHP attached to that TC were randomly selected for interview.



- **Instrument Used for the Survey :**

The content and format of the questionnaires (see *Annexure*) used in the survey was discussed and finalised in consultation with the representatives of Janani.



- **FieldWork Conducted in the months of Dec'02 and Jan'03.**



- **Recruitment, training & fieldwork**

Trained Indica Research Interviewers were used to collect the data across the districts of Bihar and Jharkhand. Senior professionals from Indica Research also shared their valuable experience during the training session.



A total of 30 teams were formed for the survey. Each team consisted of 1 male and 1 female interviewer. Fieldwork in selected district was carried out during Dec'02 – Jan'03. Field executives and senior researchers of Indica Research carried out monitoring and supervision of fieldwork.



- **Summary of coverage for Titli Centres :-**

All	Bihar	Jharkhand
524	317	207

## SECTION 3: DETAILED FINDINGS

### The Rural Health Providers (RHP's) – Who is s/he?

1. Of the 524 RHP's met, more than 50 % of them have recently joined the Janani Network (2001-2002). And on an average have spent 2 ½ years in the network.

2. And their qualifications range from :-

- 12<sup>th</sup> Pass – 24 %
- 10<sup>th</sup> Pass – 21 %
- B A – 16 %
- B Sc – 7 %

3. Besides working at the Titli Center , they also do the following :-

- Personal Practice – 37 %
- Farming – 13 %
- Own Medicine Shops – 6 %
- Work as Doctors – 5 %
- LIC Agents – 1 %

4. And the following Family Planning services are provided by them in the village/s :-

- Distribute Condoms in the village – 98 %
- Distribute Pills in the village – 91 %
- Pregnancy Testing – 77 %
- Provide assistance for Safe Deliveries – 57 %



5. The frequency of providing Family Planning services by the RHP in his village are as follows:-

- Family Planning – ie Unwanted Pregnancy , Delay in next child , Methods etc (Very Often Metric) = 61 %
- Test for Pregnancy , Regular Check Ups , Health of the Mother etc (Very Often Metric) = 48 %
- Vaccination = 43 %
- Beauty Tips = 13 %



6. And on an average spend eight and a half-hours a day, in providing family planning services.

And when asked, 'Do you have enough time to provide patients with Family Planning and Counselling services', the response was as follows:

- Yes , I have enough time , to provide the services – 83 %
- No – 13 %



7. In the last 1week, on average 11 patients were provided with the services of Family Planning by RHP's. And of which around 4-5 patients had to be referred to clinics or hospitals.

And more than 75 % of the RHP's referred these patients to the Surya Clinic.

8. The records which they maintain after providing every client with Family Planning services are as follows :-

- Do not maintain a record – 50 %
- Informal Note work , with some details of the patient – 28 %
- Client Register – 15 %



## **And what about their wives –**

9. Of the 524 RHP's met, 289 of them are married. We asked these married RHP's , whether their wives helped them in imparting health and family planning services. And their response was :-

- Yes they help – 92 %
- No – 8 %

10. Almost all the married RHP's receive the following type of help from their wives :-

- She just helps me in whatever I do – 42 %
- Gives Family Planning Advice and Instructions to villagers – 39 %
- Solves all the problems related to women – 10 %
- Helps in Deliveries – 5 %

## **The RHP – What is Janani for them?**

11. When asked ' Why did you join Janani' , the response was as follows :-

- For Social Work
- To learn and earn at the same time
- To learn more about Family Planning
- For the progress of the village
- To help the poor and the needy

12. And when asked on the status of their income , after becoming a part of the Janani program , their response was as follows:-

- My income has increased – 30 %
- Remained the same – 27 %
- Decreased – 1 %
- I don't know / Can't Say – 43 %



13. Also, in the last training session, 97 % of the RHP's of the TC's met, received the training material from Janani. And they received the following material :-

- Prescription Pad – 95 %
- Referral Pad – 94 %
- Pregnancy Test Report – 86 %
- Posters of Apsara , Mithun etc – 87 %

14. And, 99 % of the RHP's met have received formal training from Janani in providing Family Planning Services to the general public.

15. The areas where RHP's would like more help from Janani on the following aspects:-

- Information on Diabetes and how to check for the same
- More information on Sterilisation and IUD Insertion
- Practical knowledge along with theory should be provided
- More training should be provided and should be done on a regular basis
- More information on Family Planning
- Information on Abortion, Conception and Medical Check Up of Pregnant woman should be provided.
- Training sessions with WMP should also be conducted.



## About the Protocol

16. More than half of the RHP's (61 %) met, had the 'Protocol for Health' with them.



17. And 43 % of the RHP's feel the need to refer to it on a regular basis. On an average 22 % of the RHP's met, refer to it 'frequently' in a given month.



18. According to 89 % of the TC's met, the Protocol of Health is relevant, given their needs and experience.



19. Almost 85 % of the TC's met, are satisfied with the current way of presentation and the contents in the Protocol.

20. But they have some concerns about the Protocol, which are as follows:-



- Different ways of solving the same problem should be mentioned, ie different permutations and combinations of medicines, symptoms should be there in the Protocol.
- Also, 30 % of the RHP's met during the survey, clearly state that their main concern regarding the usage of the Protocol is that, it provides information and advice on only simple cases. Advice on complicated cases is also sought by RHP's for reference and guidance.

21.Improvements in the Protocol Suggested by the RHP's are as follows :-

- A large number of topics and questions should be covered – 32 %
- The book and the subject health matters should be organised in a better way , for easy reference – 30 %
- Planning of future complications, which could arise if a particular advice is followed, should be mentioned. Also the medicines which should be kept in the clinic should be mentioned – 27 %
- More illustrations and diagrams should be provided – 21 %



## About the IEC Material

22. The most relevant IEC Material, given by Janani is as follows :-

- Pregnancy Test Report – 72 %
- **Prescription Pad – 68 %**
- **Referral Pad – 65 %**
- **Niroghdham Magazine – 32 %**
- Pregnancy Strip – 32 %

And the most irrelevant ones are as follows: -

- Flute – 4 %
- Lattoo for kids – 3%
- Key Chain – 3 %
- Cap – 1 %
- Surya Clinic Balloon – 8 %

23. But the ones, they use for their personal work are as follows :-

- **Niroghdham Report – 63 %**
- Pen – 60 %
- **Prescription Pad – 47 %**
- **Referral Pad – 45 %**
- Calendar – 44 %
- Magazine – Champak, Saras Salil, Hamlog etc – 43 %



24. And after being told , that Janani will not be providing the IEC Material any more , and the Titli Centre will have to pay and buy them ... the following are the most essential , which the TC will surely invest money in :-

- Pregnancy Test Report – 67 %
- Referral Pad – 55 %
- Pregnancy Strip – 52 %
- Nirogdham Magazine – 33 %



25. And when the price of the IEC Material is disclosed, which the TC will have to pay and buy on their own , the following items are the ones , they will surely include in their portfolio of services :

- Pregnancy Strip
- Pregnancy Test Report
- Referral Pad



26. And when asked , 'which are the other things which Janani should be providing you with' , the response was :-

- Books – 11 %
- Medicines – 10 %
- Weighing Machine – 9 %
- BP instrument – 5 %
- Stethoscope – 4 %
- Condoms – 4 %
- Ambulance – 4 %
- Envelops – 2 %
- Surgical Instruments – 2 %
- Nothing – 29 %



27. And when a list of items of items were shown to the RHP's , the response to items which are 'essential and they are willing to pay' for the same was as follows :-

- BP Instrument – 61 %
- Weighing Machine – 43 %
- Stethoscope – 41 %
- Test Tubes – 31 %
- Foetoscope – 26 %

28. And after analysing the IEC Material , on its 'relevance' , 'willingness to buy it @ given price' and on how 'essential' it is , The Indica Research Recommendation for the IEC Material is as follows :-

**(A) SELL** the following items to the Titli Centers :

- Stethoscope @ 500
- BP instrument @ 500
- Pregnancy Strip @ 80
- Referral Pad @ 20
- Pregnancy Test Report @ 25
- Nirogdam Magazine @ 25

*Given the 'high relevance' and 'eager willingness to buy' the above mentioned products, Indica Research Recommends that these should be sold to the Titli Centre.*

**(B) PROVIDE Free** with any of the above items , as being done today :

- Prescription Pad
- Calendar
- Pen
- Cap
- Lattoo for kids

*Given the 'low relevance' and 'low willingness to buy' the above-mentioned products, should be given as freebies to the Titli Centre. The nature of these products mentioned above is that, it is of low value, which could be combined with the higher value and more desired products.*



**(C) DROP** the following items:

- Diary
- Key Chain
- Uri-stick
- Surya Clinic Balloon
- Pauches
- Dispenser
- Magazines – Like Hamlog , Saras Salil , Champak etc
- Leaflets
- Flute

*Given the 'very low relevance', 'usage' and 'very low willingness to buy' the above-mentioned products, they should be absolutely dropped from the IEC Material list to be provided to Titli Centres.*



## SECTION 4: RHP's

**Table 1: Q 1 : When did you start your association with Janani**

	All	Bihar	Jharkhand
Base: (No.)	524	317	207
% Saying _____	100%	100%	100%
1995	0	0	1
1996	0	0	1
1997	2	3	1
1998	5	5	4
1999	19	16	24
2000	21	19	24
2001	14	20	6
2002	37	37	39
2003	1	1	1

**Table 2: Q 2 : Years spent in working at the Titli Center**

	All	Bihar	Jharkhand
Base: (No.)	524	317	207
% Saying _____	100%	100%	100%
1	38	38	37
2	21	24	16
3	15	15	16
4	15	12	20
5	5	5	4
6	2	1	3
7	2	2	1
8	1	1	0
9	0	0	0
10	0	0	0
11	0	0	0
16-20	0	0	0
MORE THAN 20	0	0	1
NS	1	1	2
[AVG]	3	3	3



automobile  
PRACTICE



innovation &  
product development  
PRACTICE



media &  
entertainment  
PRACTICE



services  
PRACTICE

**Table 3 : Q 2a : Educational Qualification**

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying _____	100%	100%	100%
RMP	11	14	5
BA	16	15	17
10 TH	21	14	32
MA	2	2	1
12 TH	24	28	19
ISC	8	7	9
IA	2	4	0
B SC	7	6	9
UNDER METRIC	2	3	1
MBBS	0	0	1
WMP	0	0	0
IAC	0	1	0
M SC	1	1	1
DHMS	1	1	1
DIPLOMA IN PHARMACY	0	0	0
5 TH	0	1	0
B COM	2	1	3
8 TH	1	1	1
9 TH	1	1	1



**Table 4 : Q 2c : Other work done besides working at the Titli Center**

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying _____	100%	100%	100%
PERSONAL PRACTICE	37	42	29
MEDICINE SHOP	6	6	5
HOME WORK	6	7	4
BUSINESS	1	1	1
LIC AGENT	1	1	1
TEACHING	2	1	2
COMPOUNDER	1	2	1
FARMER	12	10	15
DOCTOR	5	4	6
NURSE	0	0	0
MEDICAL PRACTITIONER	5	4	8
DAIRY FARM	1	1	1
STUDENT	1	2	1
PRIVATE DOCTOR	4	5	1
DEALER	0	0	0
SOCIAL WORK	2	2	1
RMP	5	0	12
CPMS	0	0	0
MEDICAL REPRESENTATIVE	0	0	0
ANGAN WARI WORKER	0	0	0
OTHERS	1	1	0
NOTHING	13	12	14



**Table 5: Q 4: Family Planning Services provided by the Titli Center**

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying _____	100%	100%	100%
CONDOMS	98	99	97
ORAL PILLS	91	88	95
INJECTIBLES	34	35	32
IUDS	25	27	22
PREGNANCY TESTING	77	86	64
PRE NATAL CARE	16	12	21
ANTINATAL CHECK UP	17	12	24
SAFE DELIVERY	57	57	57
ANY OTHER	4	4	5

**Table 6: Q 5 : Average amount of time spent on providing Family Planning Services**

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying _____	100%	100%	100%
1 HR	1	0	2
2 HRS	7	5	9
3 HRS	6	4	9
4 HRS	9	11	6
5 HRS	7	7	6
6 HRS	13	13	12
7 HRS	4	4	4
8 HRS	21	18	27
9 HRS	0	1	0
10 HRS	9	8	10
11 HRS	0	0	1
12 HRS	7	8	4
MORE THAN 12 HRS	10	14	4
NS	7	8	6
[AVG]	8.6	9.7	7



automobile  
PRACTICE



innovation &  
product development  
PRACTICE



media &  
entertainment  
PRACTICE



services  
PRACTICE

**Table 7: Q 6: Number of Clients provided with Family Planning Services in the last 1 week**

	All	Bihar	Jharkhand
Base: ( No.)	524	317	207
% Saying _____	100%	100%	100%
1	3	4	1
2	10	10	9
3	5	5	5
4	7	7	8
5	10	12	5
6	4	4	6
7	4	4	4
8	4	4	4
9	0	0	1
10	14	19	7
MORE THAN 10	28	22	39
NS	10	10	10
[AVG]	11	9	14

**Table 8: Q 6a: How many clients had to be referred to clinics?**

	All	Bihar	Jharkhand
Base: ( No.)	524	317	207
% Saying _____	100%	100%	100%
1	16	19	11
2	23	27	16
3	9	7	11
4	7	7	8
5	11	8	14
6	1	2	1
7	1	1	1
8	0	0	0
9	0	0	1
10	3	2	5
MORE THAN 10	2	1	4
NONE/ZERO	27	26	29
[AVG]	3	2	4



**Table 9: Q 6b : Where were these patients referred ?**

	All	Bihar	Jharkhand
Base: ( No.)	524	317	207
% Saying _____	100%	100%	100%
SURYA CLINIC	75	77	72
HOSPITAL	2	3	0
GOVT HOSPITAL FATEHPUR	1	2	1
D N TIWARI	0	0	0
GOVT HOSPITAL	5	4	7
PRIMARY CLINIC	2	2	1
ANDAR BAZAR	0	0	0
MONIKA HOSPITAL	0	0	1
SADAR HOSPITAL	3	2	3
GARHWA HOSPITAL	1	0	3
BHARAT NURSING HOME	1	1	0
MEDICAL COLLEGE LION S CLUB	0	0	0
DR SUNDRA SINGH	0	0	1
NAVJIVAN HOSPITAL	1	0	1
OTHERS	1	1	0
NS	8	7	10

**Table 10: Q 7: Do you have enough time to provide clients with Family Planning and Counselling services?**

	All	Bihar	Jharkhand
Base: ( No.)	524	317	207
% Saying _____	100%	100%	100%
Yes	83	87	78
No	13	10	17

**Table 11 : Q 8 : Types of records maintained every time a client is provided with Family Planning Services**

	All	Bihar	Jharkhand
Base: ( No.)	524	317	207
% Saying _____	100%	100%	100%
CLIENT RECORD	13	13	13
CLIENT REGISTER	15	17	12
INFORMAL NOTEBOOK	28	25	31
SOME OTHER	1	1	2
NO RECORD	50	52	47



**Table 12 : Q 8a : On an average how often do you provide the following services?**

	Very often	Often	Sometimes	Rarely	Never
Base = All = 524	100%	100%	100%	100%	100%
Family Planning – unwanted pregnancy, delay in next pregnancy, family planning methods.	61	30	7	1	0
Test for Pregnancy , regular check ups , health of the mother and child	48	42	8	2	0
Beauty Tips	13	31	26	18	9
Vaccination / Immunization	43	33	18	3	1



**Table 13 : Q 9 : Did you receive any formal training from Janani in providing Family Planning Services?**

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying _____	100%	100%	100%
Yes	99	99	98
No	1	0	1
Not Specified	0	0	1



**Table 14: Q 10 a: Did you receive any ,material from Janani, during your last training?**

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying _____	100%	100%	100%
Yes	97	97	97
No	2	2	2
Not Specified	1	1	1



**Table 15 : Q A: Does your wife help in the work that you do everyday, i.e. imparting health and family planning services in and around your village?**

	All
Base : ( No.) All those RHP's who are married	289
	100%
Yes	92
No	8

**Table 15 A : After you have become a part of the Janani programme, have you experienced an Increase / Decrease / Same in Income?**

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying _____	100%	100%	100%
Increase	30	34	23
Same as earlier	30	16	43
Decrease	1	1	1
NS	43	50	33



## SECTION 4.1 : Commentary

### The Rural Health Providers (RHP's) – Who is s/he?

- Of the 524 RHP's met, more than 50 % of them have recently joined the Janani Network (2001-2002). And on an average have spent 2 ½ years in the network.
- And their qualifications range from :-
  - 12<sup>th</sup> Pass – 24 %
  - 10<sup>th</sup> Pass – 21 %
  - B A – 16 %
  - B Sc – 7 %
- Besides working at the Titli Center , they also do the following :-
  - Personal Practice – 37 %
  - Farming – 13 %
  - Own Medicine Shops – 6 %
  - Work as Doctors – 5 %
  - LIC Agents – 1 %
- And the following Family Planning services are provided by them in the village/s :-
  - Distribute Condoms in the village – 98 %
  - Distribute Pills in the village – 91 %
  - Pregnancy Testing – 77 %
  - Provide assistance for Safe Deliveries – 57 %
- The frequency of providing Family Planning services by the RHP in his village are as follows:-
  - Family Planning – Ie Unwanted Pregnancy , Delay in next child , Methods etc (Very Often Metric) = 61 %
  - Test for Pregnancy , Regular Check Ups , Health of the Mother etc (Very Often Metric) = 48 %
  - Vaccination = 43 %
  - Beauty Tips = 13 %



- And on an average spend eight and a half-hours a day, in providing family planning services.

And when asked, 'Do you have enough time to provide patients with Family Planning and Counselling services', the response was as follows:

- Yes , I have enough time , to provide the services – 83 %
  - No – 13 %
- In the last 1week, on average 10 patients were provided with the services of Family Planning by RHP's. And of which around 4-5 patients had to be referred to clinics or hospitals.

And more than 75 % of the RHP's referred these patients to the Surya Clinic.

- The records which they maintain after providing every client with Family Planning services are as follows :-
  - Do not maintain a record – 50 %
  - Informal Note work , with some details of the patient – 28 %
  - Client Register – 15 %

#### ***And what about their wives –***

- Of the 524 RHP's met, 289 of them are married. We asked these married RHP's , whether their wives helped them in imparting health and family planning services. And their response was :-
  - Yes they help – 92 %
  - No – 8 %
- Almost all the married RHP's receive the following type of help from their wives :-
  - She just helps me in whatever I do – 42 %
  - Gives Family Planning Advice and Instructions to villagers – 39 %
  - Solves all the problems related to women – 10 %
  - Helps in Deliveries – 5 %



## The RHP – What is Janani for them?

- When asked ‘ Why did you join Janani’ , the response was as follows :-
  - For Social Work
  - To learn and earn at the same time
  - To learn more about Family Planning
  - For the progress of the village
  - To help the poor and the needy
- And when asked on the status of their income , after becoming a part of the Janani program , their response was as follows:-
  - My income has increased – 30 %
  - Remained the same – 27 %
  - Decreased – 1 %
  - I don't know / Can't Say – 43 %
- Also, in the last training session, 97 % of the RHP's of the TC's met, received the Protocol for Health.
- And , 99 % of the RHP's met have received formal training from Janani in providing Family Planning Services to the general public.
- The area's where RHP's would like more help from Janani on the following aspects:-
  - Information on Diabetes and how to check for the same
  - More information on Sterilisation and IUD Insertion
  - Practical knowledge along with theory should be provided
  - More training should be provided and should be done on a regular basis
  - More information on Family Planning
  - Information on Abortion , Conception and Medical Check Up of Pregnant woman should be provided.
  - Training sessions with WMP should also be conducted.



## SECTION 5: PROTOCOL

**Table 16 : Q 11a1 : Do you have the book: “Protocol for Health” with you at this moment ?**

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying _____	100%	100%	100%
Yes	61	54	72
No	36	42	26
Not Specified	3	4	2



**Table 17 : Q 12 :Do you at all feel the need to refer to it on a regular basis?**

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying _____	100%	100%	100%
Yes	43	38	51
No	29	28	30
Not Specified	28	34	19

**Table 18 : Q 12b: In an average month , how often would you refer to it ?**

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying _____	100%	100%	100%
Very Frequently	9.2	8.5	10.1
Frequently	22.1	18.3	28.0
Of and on	9.9	8.5	12.1
Not so frequently	3.8	3.8	3.9
Rarely	6.3	6.9	5.3
Never	5.7	5.4	6.3
Case to case basis	5.5	6.6	3.9
Not Specified	37.4	42.0	30.4

**Table 19 : Q 14 - In your opinion and as per your experience how relevant is this book ?**

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying _____	100%	100%	100%
Very Relevant	33	30	37
Relevant	56	59	52
Neither Relevant Nor Irrelevant	3	4	2
Irrelevant	1	1	1
Very Irrelevant	0	0	0
NS	6	6	7



**Table 20 : Q 15 : Rating of the Protocol**

*% Saying 'Very Good and Good' : The Top 2 Boxes in a 5-point scale*

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying 'Very Good' + ' Good' on _____	100%	100%	100%
The range of topics covered	89	89	85
The format of providing information i.e. in the way of question / answers	90	89	88
Ease of finding the information you require at any given time	82	83	82
Ease of understanding the language	86	83	90
Relevance of examples given	84	83	88
Adequacy of diagrams / illustrations	81	78	83
The type of suggestions provided	86	87	84



**Table 21 : Q 16 : Concerns about the Protocol**

	All	Bihar	Jharkhand
Base : ( No.)	524	317	207
% Saying 'Strongly Agree' or ' Agree' on _____	100%	100%	100%
Language used difficult to understand	13	15	12
There are many issues that I have to face on which there are no suggestions or advice	23	27	19
It is difficult to find the required information as it is not organized properly	18	19	19
Does not provide advice for complicated cases	29	34	23
Today , it gives only one type of suggestion , they should provide different ways of tackling the same problem	35	46	24

**Table 22 : Q 17 : Improvements in the Protocol**

	All	Bihar	Jharkhand
Base: (No.)	524	317	207
% Mentioning _____	100%	100%	100%
Questions covered	32	35	30
Way it is organized	30	38	20
Illustrations / Diagrams	21	28	12
Likely problems that may need to planned for if suggestion is followed	27	27	26
Language used	18	20	15



## SECTION 5.1 : Commentary

- More than half of the RHP's (61 %) met , had the 'Protocol for Health' with them.
- And 43 %of the RHP's feel the need to refer to it on a regular basis. On an average 22 %of the RHP's met, refer to it 'frequently' in a given month.
- According to 89 % of the TC's met, the Protocol of Health is relevant, given their needs and experience.
- Almost 75 % of the TC's met, are satisfied with the current way of presentation and the contents in the Protocol.
- But they have some concerns about the Protocol , which are as follows :-
  - Different ways of solving the same problem should be mentioned, ie different permutations and combinations of medicines, symptoms should be there in the Protocol.
  - Also, 30 % of the RHP's met during the survey, clearly state that their main concern regarding the usage of the Protocol is that, it provides information and advice on only simple cases. Advice on complicated cases is also sought by RHP's for reference and guidance.
- Improvements in the Protocol Suggested by the RHP's are as follows :-
  - A large number of topics and questions should be covered – 32 %
  - The book and the subject health matters should be organised in a better way , for easy reference – 30 %
  - Planning of future complications, which could arise if a particular advice is followed, should be mentioned. Also the medicines which should be kept in the clinic should be mentioned – 27 %
  - More illustrations and diagrams should be provided – 21 %



## SECTION 6: IEC MATERIAL

### Utility of IEC Material

The Summary is provided for each item, on the key indicators

- Relevance, i.e. % Saying Very relevant in response to Q.20 *How relevant is the material provided to you by Janani?*
- Usage as measured in response to Q 20a *Besides the BP & Stethoscope instrument, which of these do you use/ are you using personally for your work ?*
- Presence in the list of items seen as essential and critical and willing to pay in response to Q 22 *Now suppose that Janani, does not provide you with all these items, and you have to spend and buy these items. Which of the following items, would you feel are essential and would definitely buy?*
  - After being shown the price list of these items, the presence of item in the list of items chosen finally in response to Q 25 *Are you comfortable paying this price or would you like to add / remove some items?*

These have been separately summarised, for All, Bihar and Jharkhand.



**Table 23 : Utility of IEC Material : All**

	% Saying Very relevant ( Q20)	% Personal Usage ( Q 20a)	% who see it Essential and critical and willing to pay ( Q22)	% for whom this is one of the items in the final portfolio of items they are willing to buy, at a total comfortable outlay ( Q25)
Prescription Pad	69	47	24	0
Referral Pad	65	45	55	34
Pregnancy Test Report	72	34	67	38
Nirogdham Magazine	32	63	33	31
Calendar	15	44	11	16
Diary	8	26	19	20
Latoo for kids	3	6	2	7
Key chain	3	24	4	11
Stethoscope	22	8	44	26
BP instrument	23	9	48	32
Pregnancy Strip	32	15	52	32
Uristick	15	6	28	14
Surya Clinic Balloon	8	5	6	10
Pen	27	60	29	12
Pauches	26	31	19	12
Dispenser	6	2	7	6
Magazine – Champak , Saras Salil , Hamlog	10	43	9	11
Cap	1	5	1	5
Leaflet – on preparing the home delivery kit (from the protocol)	5	2	3	6
Flute	4	3	4	6
Condoms	65	34	74	59
Pills	62	30	70	49



**Table 24 : Utility of IEC Material : Bihar**

	% Saying Very relevant ( Q20)	% Personal Usage ( Q 20a)	% who see it Essential and critical and willing to pay ( Q22)	% for whom this is one of the items in the final portfolio of items they are willing to buy, at a total comfortable outlay ( Q25)
Prescription Pad	60	62	30	0
Referral Pad	57	61	58	33
Pregnancy Test Report	69	50	73	40
Nirogdham Magazine	24	73	35	27
Calendar	12	49	9	15
Diary	8	23	22	18
Lattoo for kids	3	5	3	10
Key chain	3	21	4	11
Stethoscope	22	12	44	21
BP instrument	23	14	51	29
Pregnancy Strip	32	23	57	31
Uristick	15	10	31	12
Surya Clinic Balloon	8	9	7	15
Pen	27	65	37	14
Pauches	26	42	20	15
Dispenser	6	2	7	5
Magazine – Champak , Saras Salil , Hamlog	10	53	7	12
Cap	1	6	2	8
Leaflet – on preparing the home delivery kit (from the protocol)	5	3	4	9
Flute	4	4	4	8
Condoms	48	46	65	45
Pills	44	43	60	32



**Table 25 : Utility of IEC Material: Jharkhand**

	% Saying Very relevant ( Q20)	% Personal Usage ( Q 20a)	% who see it Essential and critical and willing to pay ( Q22)	% for whom this is one of the items in the final portfolio of items they are willing to buy, at a total comfortable outlay ( Q25)
Prescription Pad	83	24	15	1
Referral Pad	79	21	50	36
Pregnancy Test Report	77	7	59	36
Nirogdham Magazine	44	46	30	37
Calendar	18	36	15	19
Diary	9	30	14	25
Latoo for kids	4	8	2	3
Key chain	4	28	3	10
Stethoscope	25	2	44	34
BP instrument	25	1	44	36
Pregnancy Strip	37	2	45	32
Uristick	20	1	23	16
Surya Clinic Balloon	12	0	3	2
Pen	39	51	16	9
Pauches	41	14	17	9
Dispenser	12	1	7	7
Magazine – Champak , Saras Salil , Hamlog	16	26	9	11
Cap	1	3	0	1
Leaflet – on preparing the home delivery kit (from the protocol)	5	1	1	2
Flute	4	3	4	4
Condoms	92	15	87	80
Pills	90	11	85	75



## SECTION 6.1 : Commentary on IEC Material

- The most relevant IEC Material , given by Janani is as follows :-

- Pregnancy Test Report – 72 %
- **Prescription Pad – 68 %**
- **Referral Pad – 65 %**
- **Niroghdham Magazine – 32 %**
- Pregnancy Strip – 32 %

And the most irrelevant ones are as follows: -

- Flute – 4 %
- Lattoo for kids – 3%
- Key Chain – 3 %
- Cap – 1 %
- Surya Clinic Balloon – 8 %

- But the ones , they use for their personal work are as follows :-

- **Niroghdham Report – 63 %**
- Pen – 60 %
- **Prescription Pad – 47 %**
- **Referral Pad – 45 %**
- Calendar – 44 %
- Magazine – Champak , Saras Salil , Hamlog etc – 43 %

- And after being told , that Janani will not be providing the IEC Material any more , and the Titli Centre will have to pay and buy them ... the following are the most essential , which the TC will surely invest money in :-

- Pregnancy Test Report – 67 %
- Referral Pad – 55 %
- Pregnancy Strip – 52 %
- Niroghdham Magazine – 33 %



- And when the price of the IEC Material is disclosed, which the TC will have to pay and buy on their own , the following items are the ones , they will surely include in their portfolio of services :

- Pregnancy Strip
- Pregnancy Test Report
- Referral Pad

- And when asked , 'which are the other things which Janani should be providing you with' , the response was :-

- Books – 11 %
- Medicines – 10 %
- Weighing Machine – 9 %
- BP instrument – 5 %
- Stethoscope – 4 %
- Condoms – 4 %
- Ambulance – 4 %
- Envelops – 2 %
- Surgical Instruments – 2 %
- Nothing – 29 %

- And when a list of items of items were shown to the RHP's , the response to items which are 'essential and they are willing to pay' for the same was as follows :-

- BP Instrument – 61 %
- Weighing Machine – 43 %
- Stethoscope – 41 %
- Test Tubes – 31 %
- Foetoscope – 26 %



- And the Indica Research Recommendation for the IEC Material is as follows :-

**(A) SELL** the following items to the Titli Centers :

- Stethoscope @ 500
- BP instrument @ 500
- Pregnancy Strip @ 80
- Referral Pad @ 20
- Pregnancy Test Report @ 25
- Nirogdam Magazine @ 25

**(B) PROVIDE Free** with any of the above items , as being done today :

- Prescription Pad
- Calendar
- Pen
- Cap
- Lattoo for kids

**(C) DROP** the following items:

- Diary
- Key Chain
- Uri-stick
- Surya Clinic Balloon
- Pauches
- Dispenser
- Magazines – Like Hamlog , Saras Salil , Champak etc
- Leaflets
- Flute



## SECTION 7: QUESTIONNAIRE FOR THE TITLI CENTER SURVEY

1	Center :	Bihar 01	Jharkhand 02
2	Name of district:		Code
3	Name of the Block		
4	Name of the Village		
5	Serial Number of TC for Survey :		
6	Name of WMP/RMP :		
7	Full Address of TC :		
8	Phone number of the Person met :	Phone no.	STD Code



This study is being conducted to understand what do health facilities need to succeed in this area. This interview will last about 30 min. Questions will be asked about this health facility and its staff, services you provide, the future as you see it and what you plan to do in future.

We do not expect there to be any risks associated with your participation in the study. However, you may discuss any concerns you have with the research team.

Participation in this study will not incur any cost to you other than your time.

Every effort will be taken to protect the identity of participants in the study. No subjects will be identified in any report or publication of this study or its results.

You are free to participate in this study. You may choose not to answer any particular questions and you may terminate the interview at any time.



SECTION 1 : ABOUT THEMSELVES

Q1 Please tell me in what year did you start your association with the Janani program?  
RECORD VERBATIM

No. of years \_\_\_\_\_

Q2 How many yr. have you been working as a Titli Center in this village? RECORD VERBATIM

No. of years \_\_\_\_\_

Q2a Tell me about your educational qualifications ? RECORD VERBATIM

---

---

Q2c What do you otherwise do besides working at TC ?

---

---

Q3 What made you join the program? RECORD VERBATIM

---

---

---

Q4 What are the various family planning services provided by you? SHOWCARD A1



FACILITIES	CODE
Condoms	1
Oral Pills	2
Injectibles	3
IUDs	4
Pregnancy Testing	5
Pre Natal Care	6
Antinatal Check Up	7
Safe Delivery	8
Any other	9



Q5 On an average how many hours a day do you spend providing these services?

No. of years \_\_\_\_\_

Q6 In the last one-week how many clients did you provide family planning services to?

No. of clients \_\_\_\_\_

Q6a How many of these clients did you need to refer to clinics / hospitals?

No. of clients \_\_\_\_\_

**Q6b Where did you refer them? RECORD VERBATIM**

Q7 Do you have enough time to provide clients with family planning and counseling services?

Yes	1
No	2

Q8 Which of the following types of records do you complete each time you provide a client with family planning services? SHOWCARD A2

	CODE
Client record	1
Client register	2
Informal notebook	3
Some other	4
No record	5



Q 8a On average how often do you provide service / advice to the clients in your village on each of these areas ? SHOWCARD A3

	Very often	Often	Sometimes	Rarely	Never
Family Planning – unwanted pregnancy, delay in next pregnancy, family planning methods.	1	2	3	4	5
Test for Pregnancy , regular check ups , health of the mother and child	1	2	3	4	5
Beauty Tips	1	2	3	4	5
Vaccination / Immunization	1	2	3	4	5
Any other	1	2	3	4	5



Q 8b Tell me in a typical week, take last week , what are the kind of issues on which you provided advice or service ? Please tell in detail the problems that clients came to you with?

## SECTION 2 : ABOUT THE TRAINING AND PROTOCOL

Q 9 Did you receive any formal training from Janani in providing these services?

Yes	1
No	2

Q 10 How long back did you receive the training?

No. of years \_\_\_\_\_

Q 10a Did you receive any material from Janani , during your last training?

Yes	1
No	2

Q 10a1 If Yes, which of the following materials did you receive? SHOWCARD A4

Material	Code
Prescription Pad	1
Referral pad	2
Pregnancy Test Report	3
Pouch	4
Posters of Apsara , Mithun , ANC and Pregnancy Test	5
Leaflet of Pregnancy Test	6
Buntings	7
Protocol for Health	8
Protocol for Beauty	9
Charts – Baby Food , Vitamin Requirement , Nutrition	10
C	
Nail Filer	11
Geometry Box	12
Utility Bag	13
Any other	14

Q11 Were you provided with any reference material for future use? Like a book, which you can refer to all the time, for suggestions and advice?

Yes	1
No	2

Q 11a If Yes: What was the reference material about? RECORD VERBATIM



Q11a1 Do you have the book : “White Book” with you at this moment ?

Yes	1
No	2



Q11b IF YES: What did you do with it ?



Q12 Do you at all feel the need to refer to it on a regular basis?

Yes	1
No	2



Q12a Why do you say so?



Q12b In an average month , how often would you refer to it ? SHOWCARD A5

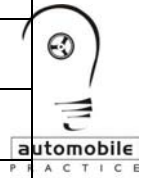
Very Frequently	Frequently	Of and on	Not so frequently	Rarely	Never	Case to case basis
1	2	3	4	5	6	7

Q12c Generally when do you refer to it? **RECORD VERBATIM. SHOWCARD A6**

	POST CODE
When I feel the case is much more complicated than , what I had thought	



When it is some new problem that I do not know about	
When I just want to update ,my knowledge	
When I am teaching ladies about basic health care	
When I am scared , that I don't do any thing wrong	



Q 13 Do you in normal course use any other reference material, besides the one, which is provided by Janani?

Yes	1
No	2



Q 13a If Yes – what do you refer to and why ?



Q 14 In your opinion and as per your experience how relevant is this book ? Please see this card and chose the most relevant statement. SHOWCARD A7

Very Relevant	Relevant	Neither Relevant , neither irrelevant	Irrelevant	Very Irrelevant
1	2	3	4	5



Q 14a Why do you say so? RECORD VERBATIM

\

Q 14b Pls tell me about an incident, where you last used this book ? If you do not recall or haven't read it for a long time please feel free to say so ? **RECORD VERBATIM**

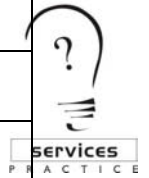
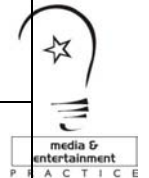


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Q 15 Please tell how do you rate the book on a range of aspects. Please understand your opinion will help Janani improve the way it provides information and hence please speak frankly. Please see this card and tell me which statement best reflects your opinion on the book on ...SHOWCARD A8. Show White Book to the Respondent.



	Very Good	Good	Average	Bad	Very Bad
The range of topics covered	1	2	3	4	5
The format of providing information i.e. in the way of question / answers	1	2	3	4	5
Ease of finding the information you require at any given time	1	2	3	4	5
Ease of understanding the language	1	2	3	4	5
Relevance of examples given	1	2	3	4	5
Adequacy of diagrams / illustrations	1	2	3	4	5
The type of suggestions provided	1	2	3	4	5



Q 16 Many Titli Centers, which we have met, have raised some concerns with the protocol/White Book. Please see this card, and tell me which statement best reflects your opinion on this matter .SHOWCARD A9

	Strongly Agree	Agree	Neither Agree , nor disagree	Disagree	Strongly Disagree
Language used difficult to understand	1	2	3	4	5
There are many issues that I have to face on which there are no suggestions or advice	1	2	3	4	5
It is difficult to find the required information as it is not organized properly	1	2	3	4	5
Does not provide advice for complicated cases	1	2	3	4	5



Today , it gives only one type of suggestion , they should provide different ways of tackling the same problem	1	2	3	4	5
--	---	---	---	---	---



automobile  
PRACTICE

Q 17 In your opinion how can it be improved to make it more useful for you in your day to day work? SHOWCARD A10

	CODE
Questions covered	1
Way it is organized	2
Illustrations / Diagrams	3
Likely problems that may need to planned for if suggestion is followed	4
Language used	5



innovation &  
product development  
PRACTICE

Q17A Which are the areas / topics where you feel you lack knowledge and would like Janani to impart training to you?

S.NO	AREAS/TOPICS



media &  
entertainment  
PRACTICE



services  
PRACTICE

### SECTION 3 : OTHER IEC MATERIAL

Q 18 Have you ever received any other material, besides what is given to you during your training period?

Yes	1
-----	---



No	2
----	---

Q 18 a If Yes, which of the following have you at any point in time received from Janani. SHOWCARD A11



	CODE
Prescription Pad	1
Referral Pad	2
Pregnancy Test Report	3
Nirogdham Magazine	4
Calendar	5
Diary	6
Lattoo for kids	7
Key chain	8
Stethoscope	9
BP instrument	10
Pregnancy Strip	11
Uristick	12
Surya Clinic Ballon	13
Pen iSU	14
Pauches	15
Dispenser	16
Magazine – Champak , Saras Salil , Hamlog	17
Cap	18
Leaflet – on preparing the home delivery kit (from the protocol)	19
Flute	20
Condoms	21
Pills	22

Q 18 a1 What do you do with this material?

Q 19 Do you get this material free of cost, or you are paying for it?

Free of Cost	1
--------------	---



Q 20 How relevant is the material provided to you by Janani? **ASK FOR EACH ITEM WHICH THE TC GETS. SHOWCARD 11 & SHOWCARD A7**

	Very relevant	Somewhat Relevant	Slightly relevant	Not too relevant	Not at all relevant
Prescription Pad	1	2	3	4	5
Referral Pad	1	2	3	4	5
Pregnancy Test Report	1	2	3	4	5
Nirogdham Magazine	1	2	3	4	5
Calendar	1	2	3	4	5
Diary	1	2	3	4	5
Latoo for kids	1	2	3	4	5
Key chain	1	2	3	4	5
Stethoscope	1	2	3	4	5
BP instrument	1	2	3	4	5
Pregnancy Strip	1	2	3	4	5
Uristick	1	2	3	4	5
Surya Clinic Ballon	1	2	3	4	5
Pen	1	2	3	4	5
Pauches	1	2	3	4	5
Dispenser	1	2	3	4	5
Magazine – Champak , Saras Salil , Hamlog	1	2	3	4	5
Cap	1	2	3	4	5
Leaflet – on preparing the home delivery kit (from the protocol)	1	2	3		5
Flute	1	2	3	4	5
Condoms	1	2	3	4	5
Pills	1	2	3	4	5



Q 20a Besides the BP & Stethoscope instrument, which of these do you use/ are you using personally for your work? Showcard A11. Multiple coding possible

	CODE
Prescription Pad	1
Referral Pad	2
Pregnancy Test Report	3
Nirogdham Magazine	4
Calendar	5

Diary	6
Lattoo for kids	7
Key chain	8
Stethoscope	9
BP instrument	10
Pregnancy Strip	11
Uristick	12
Surya Clinic Ballon	13
Pen ISU	14
Pauches	15
Dispenser	16
Magazine – Champak , Saras Salil , Hamlog	17
Cap	18
Leaflet – on preparing the home delivery kit (from the protocol)	19
	20
Condoms	
Pill	



**Q 20b BESIDES BP/ STETHOSCOPE: What do you do with each of these ?  
Showcard A**

Prescription Pad	
Referral Pa	
Pregnancy Test Report	
Nirogdam Magazine	
Calendar	
Diary	
Lattoo for kid	
Key chai	
Stethoscope	
BP instrument	
Pregnancy Strip	
Uristick	
Surya Clinic Ballon	
Pen	
Pauches	
Dispenser	
Magazine – Champak , Saras Salil , Hamlog	



Cap	
Leaflet – on preparing the home delivery kit (from the protocol)	
Flute	
Condoms	
Pills	



Q 21 Why do you think Janani provide you with this material? **RECORD VERBATIM**



Q 22 Now suppose that Janani, does not provide you with all these items, and you have to spend and buy these items. Which of the following items, would you feel are essential and would definitely buy? SHOWCARD A11.



Q 22a Which are the items, which you feel are good to have but you would no way pay for it ? SHOWCARD A11.

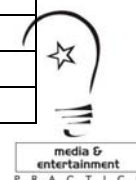
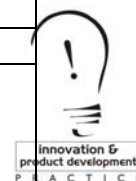
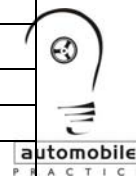
Q 22a1 And which items will you not buy, as you feel spending money on the same will be a waste? SHOWCARD A11 .

Q 23 *All the items, which are 'Essential'*: How much money are you willing to pay for this item, in single quantity, if you had to buy the same from a market?

	Q22	Q22a	Q22 a1	Q23
Prescription Pad	Essential and critical and will pay	Important , but wont pay	Waste of money	Rs.
Referral Pad	1	2	3	
Pregnancy Test Report	1	2	3	
Nirogdam Magazine	1	2	3	
Calendar	1	2	3	
Diary	1	2	3	
Latoo for kids	1	2	3	
Key chain	1	2	3	
Stethoscope	1	2	3	
BP instrument	1	2	3	
Pregnancy Strip	1	2	3	



Uristick	1	2	3	
Surya Clinic Ballon	1	2	3	
Pen IS	1	2	3	
Pauches	1	2	3	
Dispenser	1	2	3	
Magazine – Champak , Saras Salil , Hamlog	1	2	3	
Cap	1	2	3	
Leaflet – on preparing the home delivery kit (from the protocol)	1	2	3	
Flute	1	2	3	
Condoms	1	2	3	
Pills	1	2	3	
	1	2	3	



Q 24 FOR all items:

**Now please see this card , which mentions the price of all the items . You can pick and choose any item, which you feel is needed by you, but please remember that now you will have to pay money for it.**

Q 25 ADD UP AND TOTAL. It will take Rs. \_\_\_\_\_. Are you comfortable paying this price or would you like to add / remove some items? DO TILL YOU ARRIVE AT A COMBINATION THAT SHE IS COMFORTABLE WITH.

		Q 24	Q 25
Prescription Pad	Amount (In Rs.)	Needed by You	comfortable paying this price
Referral Pad	20	1	1
Pregnancy Test Report	25	2	2
Nirogdham Magazine	25	3	3
Calendar	20	4	4
Diary	20	5	5
Latoo for kids	50	6	6
Key chain	5	7	7
Stethoscope	5	8	8
BP instrument	450	9	9
Pregnancy Strip	800	10	10
Uristick	25	11	11
Surya Clinic Ballon	25	12	12



Pen	25	13	13
Pauches	25	14	14
Dispenser	25	15	15
Magazine – Champak , Saras Salil , Hamlog	100	16	16
Cap	50	17	17
Leaflet – on preparing the home delivery kit (from the protocol)	25	18	18
Flute	50	19	19
Condoms	10	20	20
Pills	100	21	21
Total Cost =			



Q26 Instead of what Janani today is providing you with, it could provide you with other things. Which are the other things which you feel Janani should be providing you with?

Q27 Janani, today is not providing other items and equipment used and required. But if you feel the need for the same and feel it is relevant, Janani could provide you the same, but you will have to pay. Which of these items do you feel are essential and you are willing to buy the same from either Janani or from the market.

Q27A **FOR ALL CODED IN Q27.** And what price are you willing to buy the same from either Janani or the market. SHOWCARD A

ITEMS & EQUIPMENTS	Q27	Q27A(IN Rs.)
Foetoscope	1	
Stethoscope	2	
BP instrument	3	
Weighing Machine	4	
Height Measurement instrument	5	
Test Tubes	6	



- **A:** You are the Rural Health Practitioner as appointed by Janani , for this village. What is your role in this village? **RECORD VERBATIM. PROBING NEEDED.**



- **B:** If RHP is married: And what does you wife do in the mean time? **RECORD VERBATIM. PROBING NEEDED.**



- **C:** Does your wife help you in the work that you do everyday, ie-impacting health and family planning services in and around your village?

- Yes                      01
- No                              02
- *If No coded above :* Why does she not help you, in doing the same / or what stops her from doing the same? **RECORD VERBATIM**



- What other value additions can Janani do, to increase the involvement of the Woman counterparts of the RHP (Rural Health Practitioner) or the wife of the RHP. RECORD VERBATIM. PROBING NEEDED.

- Also, now I would like to now, after you have become a part of the Janani Program, have you experienced an (increase / decrease / same) in income.

- Increase 1
- Same as earlier 2
- Decrease 3

- *If an increase in income ie 1 is coded:* How much has your income increased by, as compared to when you were not a part of the Janani Program?

- \_\_\_\_\_ % pa / month **OR** By Rs \_\_\_\_\_ pa / month

Then ask: how much was your income earlier? Rs \_\_\_ per annum / per month

**THANKS & TERMINATE**

